

DISRUPTIVE DISPATCH: NIC KARACHI FOCUSLINE



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INDUS AI WEEK AT NIC KARACHI

EVENTS, SESSIONS & WORKSHOPS

FEBRUARY AT NIC KARACHI

TOP STORY OF THE MONTH



Indus AI Week at NIC Karachi

Indus AI Week at NIC Karachi brought together a dynamic mix of ideas, innovation, and forward-thinking dialogue over four impactful days. The event explored how Artificial Intelligence, blockchain, and emerging technologies are reshaping careers, financial systems, and digital ecosystems in Pakistan. From addressing misconceptions around AI to unpacking the rise of programmable economies and the readiness of financial institutions, the sessions reflected a strong momentum toward a more tech-driven future.

The week continued with a focus on practical growth, Web3 collaboration, and global scalability. Founders gained actionable insights on building sustainable businesses, acquiring early customers, and transitioning toward larger markets. Conversations around infrastructure, policy, and cross-industry collaboration highlighted the path toward a more inclusive digital economy. The event concluded with strategic discussions on business models, global positioning, and the role of startups in driving Pakistan's presence on the international stage.

Startup Success Blueprint

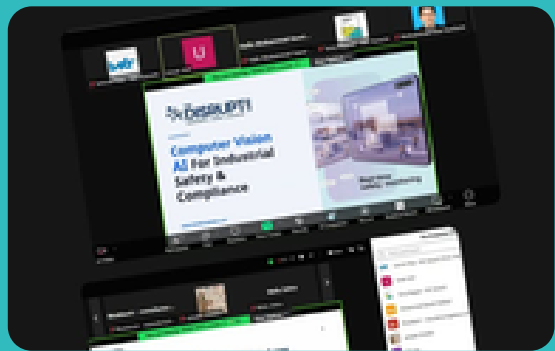
Strengthening the backbone of innovation with Fintech Compliance

Adnan Ali, CEO and Director of DigiKhata, conducted an essential session on legal and regulatory compliance for the Fintech Track startups. Founders explored risk identification and regulatory resources, gaining the necessary expertise to build secure, scalable, and fully compliant financial solutions.



Health, Safety, and Environmental (HSE) Practices

Umair Arif, Founder of Industrial Automation, conducted an online session on HSE essentials for startups to ensure their technology met critical industry standards. Founders learned to integrate health and safety practices into product design, enhancing their credibility with corporate partners.



Legal & Compliance

Sohail Kassamali of YB Holdings Pvt. Ltd. provided founders with a comprehensive roadmap for navigating the startup legal landscape. Participants completed preliminary checklists and analyzed case studies, emphasizing the importance of founders' agreements and proper registration to ensure long-term stability.



The Latest at NIC Karachi

Exploring New Innovation Partnerships



NIC Karachi x SZABIST MoU

NIC Karachi signed an MoU with SZABIST, marking a strategic partnership to Bridging the gap between academia and industry to empower the next generation of entrepreneurial leaders.

This partnership reflected a shared commitment to collaborative growth, driving impactful initiatives and creating long-term value for the startup ecosystem.

HealthTune and Dilkibaat Partnership Formed

HealthTune officially signed a strategic memorandum of understanding with Dilkibaat to enhance the health and wellness ecosystem through innovative clinical documentation. Both startups collaborated to expand their collective impact, delivering purpose-driven solutions that leveraged their shared commitment to accessible healthcare.

Media Spotlight



Syed Azfar Hussain, Project Director at NIC Karachi, appeared on ARY News Bakhbar Savera during Indus AI Week to share his vision on Artificial Intelligence, highlighting AI as a horizontal tool revolutionizing governance and education, emphasizing youth opportunity, and reinforcing Pakistan's bold ambition to become a global AI powerhouse.

The Latest at NIC Karachi



AgenticAI Accelerator Bootcamp

The AgenticAI Accelerator Bootcamp, in collaboration with SpeakupSpace at NIC Karachi, brought together students and AI enthusiasts for an intensive 72-hour journey, taking them from raw ideas to working MVPs through hands-on building, Agentic workflows, and an electrifying collaborative experience.



Happy Teams = Happy Customers

Mush Panjwani, Founder of Coffee Wagera, led a two-day training at NIC Karachi in collaboration with AirSial and BMLH, drawing on global insights from customer service, leadership, and positive psychology to build empowered, high-performing teams and elevate AirSial's people-first culture.



Empowering Startups with Cybersecurity

Muhammad Azam Mughal, CEO of ComplySec, delivered an insightful cybersecurity session at NIC Karachi, announcing a free soft launch of ComplySec for selected startups, offering enterprise-grade security, global compliance readiness, and investor trust tools to help founders protect and scale their ventures confidently.

The Latest at NIC Karachi



The Design Genius Workshop by Ravah.app

Mirza Rizwan led an engaging Design Genius Workshop at NIC Karachi in collaboration with the Ravah team, giving startup founders hands-on experience with Ideogram.ai, Figma, and ChatGPT to transform raw ideas into professional brand identities instantly, showcasing how to design and ship at scale.



Unlocking Global Grant Briefing

UNIDO – United Nations Industrial Development Organization led an in-person grant briefing session at NIC Karachi, where founders explored EU-funded matching grants of up to €200,000 for startups, SMEs, and social enterprises looking to scale their impact.



Empowering Educators: Convening on Period-Friendly Schools

Baithak - Challenging Taboos, alongside Fòs Feminista and AFD, organized a vital convening at NIC Karachi to promote period-friendly schools. Educators collaborated on advocacy tools to dismantle taboos, sharing best practices that empowered them to champion inclusivity and menstrual equity.

The Latest at NIC Karachi



Tech Ecosystem Dialogue

Faisal Jedly, CEO of PSEB, engaged in a strategic discussion with senior leaders to bridge national goals with an export-oriented tech ecosystem. This high-level exchange featured esteemed industry experts who collaborated to shape the future of innovation and regional growth.



Empowerthon by Payback

Sanam Baloch, founder of Payback, spearheaded the Empowerthon initiative to enhance educational accessibility and women's roles in technology. Experts shared insights on Generative AI and safe innovation, providing essential tools that empowered the community to thrive within the digital landscape.



Penetration Testing: Practical exercises to identify vulnerabilities

Zeeshan Ali and Konain Sohail from House of Habib led a practical session on penetration testing to strengthen startup security. Through hands-on exercises, founders identified product vulnerabilities and mastered remediation techniques essential for building resilient, market-ready tech solutions for global expansion.

Council Meetings



EnerTech & ClimateTech Council

First meeting at NIC Karachi, where members gained an inside look at the mission and milestones achieved by startups in the energy and sustainability sectors, sparking deep discussions on bridging the gap between industry and innovation to address Pakistan's most pressing climate and energy challenges.



NIC Karachi x Orbit Ventures Acceleration Program

Session 1: Demo Day Pitch 101



Kelly Pang from Orbit Ventures led an impactful session for Acceleration Cohort 2 at NIC Karachi, guiding startups through the Business Value Proposition Diagram to master market-product fit, align product features with customer needs, and build a sustainable competitive edge.

Session 2: B2B Sales



Francesca Tang from Orbit Ventures led an intensive online B2B Sales session for Acceleration Cohort 2 at NIC Karachi, equipping founders with high-level strategies to navigate complex sales cycles, consultative selling techniques, and pipeline management skills to scale customer bases and build lasting corporate partnerships.

Session 3: Demo Day Pitch 101



Kelly Pang facilitated a session where Acceleration Cohort 2 startups mastered the Business Value Proposition Diagram to refine their market-product fit. Founders aligned product features with customer needs, successfully creating compelling value propositions and establishing the foundations for a sustainable competitive edge.

BUZZ Board

Accelerating NIC Karachi



NIC Karachi startups **Meraal Cyber Security**, **Rilits**, and **Bee cortex** participated in the SMEDA Pakistan SME Expo in Lahore, showcasing innovation across cybersecurity, manufacturing, and AI. Hassan Sheheryar Yasin's visit added encouragement, while the experience highlighted growth opportunities and reflected NIC Karachi's commitment to enabling startups to scale and succeed.

Millennium Institute of Technology and Entrepreneurship (MiTE) welcomed NIC Karachi for a strategic visit, opening discussions on meaningful collaborations to help students transform their research and ideas into scalable businesses.

The visit further strengthened the bridge between academia and the startup ecosystem, reflecting NIC Karachi's continued commitment to empowering the next generation of entrepreneurial talent.



An academic delegation from **SZABIST** University visited NIC Karachi, where the team showcased the remarkable achievements of its startups and shared the vision driving its mission to advance Pakistan's tech landscape. The visit focused on defining a collaborative way forward, strengthening the connection between academia and the startup ecosystem to foster a more innovative future.



BUZZ

Board

Accelerating NIC Karachi



Millennium Institute of Technology and Entrepreneurship (MiTE) Karachi brought a vibrant group of students to NIC Karachi for an exclusive tour and intro session, where they explored the ecosystem and discovered remarkable startup achievements. The visit left students inspired and motivated to embark on their own entrepreneurial journeys, reflecting a bright future for Pakistan's startup landscape.

Prof. Dr. Tariq Rahim Soomro, Rector of the Institute of Business Management (IoBM), welcomed the NIC Karachi team for a meaningful meeting, discussing strategies to strengthen the bridge between academia and the startup ecosystem and exploring future collaborations to foster innovation and entrepreneurial growth in Pakistan.



Jazz visited NIC Karachi with a delegation focused on exploring strategic collaboration opportunities, engaging directly with startup founders to witness disruptive innovations firsthand, and discussing pilot opportunities and digital scaling to collectively drive Pakistan's tech evolution forward.



BUZZ

Board

Accelerating NIC Karachi



Bahria College Karsaz students explored the facility during an immersive tour that introduced them to the entrepreneurial mission of NIC Karachi. The visit motivated young minds to bridge academia and innovation while learning about the incubation process and startup milestones achieved.

Alfaazz, alongside CAC Karachi and Mindful Horizon, organized NOURISH: Seeds of Change at NIC Karachi on February 3rd as part of Climate Action Week Karachi, bringing together climate action and mental resilience in an immersive workshop that inspired participants to reimagine their roles in building a greener and more sustainable future.



NIC Karachi visited **Mohammad Ali Jinnah University (MAJU)** as part of its outreach efforts to strengthen the connection between academia and the startup ecosystem, where the team shared an overview of NIC Karachi with the management, faculty, and students, highlighting startup milestones and walking through the incubation journey that transforms ideas into scalable businesses.



BUZZ Board

Accelerating NIC Karachi



NymCard and **Visa** visited NIC Karachi for forward-looking discussions on strategic collaboration, exploring powerful synergies to elevate Pakistan's fintech landscape, combining global expertise with local innovation to lay the groundwork for a more robust, inclusive digital economy and empower the next generation of fintech leaders.

Coaching Session



Najab Haider from Linked Things led intensive one-on-one mentoring sessions at NIC Karachi for SAZ Engineering, Becortex, Sortech, and BlackCoreAI. These personalized technical deep-dives helped founders resolve complex bottlenecks and established a strategic roadmap for building efficient, automated industrial solutions.

SAZ Engineering, Becortex, Sortech, and BlackCoreAI worked closely with Najab Haider to refine their technical precision and operational agility. This collaborative effort bridged the gap between industry expertise and startup innovation, equipping the teams with the guidance necessary to drive excellence.

Exclusives: From us to you

You're safe. We'll help you
find your next, best move.



What is the first step in building a startup launching, funding, or validating your idea? Why is validation important to confirm real market need or just impress investors?



Must-Watch Movie

The Founder Scaling isn't just about growth; it's about the systems that sustain it. Ray Kroc transformed McDonald's into the ultimate case study on franchising and relentless expansion..

Top News

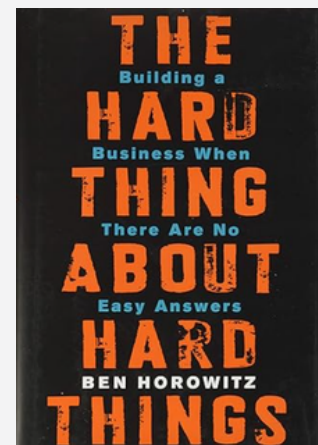
[Morocco Launches Startup Challenge Focused on V-Game Technology in Partnership with inwi](#)

[Fintech Startups Globally Raise More Money In Far Fewer Deals In Q1 2026](#)

[UK-based AI startup Flexzo AI has secured €10.3 Mn in a Series A funding round](#)

Book Recommendation

The Hard Thing About Hard Things offers a raw, practical guide to navigating the high-stakes challenges of leadership that business schools often ignore. Ben Horowitz shares unfiltered insights from his own humbling experiences, covering everything from managing the psychological toll of being a CEO.



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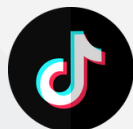
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